

OFFICE
ADMINISTRATIVE DIRECTOR
Marsha Pappas
(618) 438-8211

DEPUTY SUPERVISOR
Rick Veldman
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(618) 438-6011

JAIL SUPERVISOR
Chet Shaffer
(618) 439-9553

AGREEMENT No:
2019-01

★ **DAVID L. BARTONI** ★
SHERIFF OF FRANKLIN COUNTY
403 EAST MAIN STREET ★ BENTON IL 62812
EMERGENCIES (618) 438-4841

INVESTIGATIONS
(618) 439-4850
(618) 439-9561

CRIMINAL RECORDS
(618) 435-8187

HOT TIP LINE
(618) 439-9252

NON-EMERGENCIES
(618) 438-6011

The FCSO is currently operating on EmergiTech software that was purchased in 2005.

EmergiTech has been acquired by Zuercher Technologies and support and upgrades for our present software is limited.

The FCSO currently pays EmergiTech \$2134.10 per month for software maintenance for an annual total of \$25,609.20.

By entering into a lease agreement with Government Capital, we can upgrade and add software and support, guaranteed for 5 years, for an additional \$250.88 per month.

The following is a cost breakdown:

Software	\$80,650.00
Year 1 service	Included
Year 2 service	\$11,206.00
Year 3 service	\$11,766.00
Year 4 service	\$12,355.00
Year 5 service	\$12,972.00
Total	\$128,949.00

Payment on 60 months lease \$2384.98

FCSO's 2018 budget has the ability to absorb the extra \$250.88 per month.

This lease agreement requires approval from the County Board.



**GOVERNMENT CAPITAL
CORPORATION**

90 SANDLEWOOD TRAIL BROOKHAVEN, MISSISSIPPI 39601 Ph: 800.561.0461
345 MIRON DRIVE SOUTHLAKE, TEXAS 76092 Ph: 817.421.5400
WWW.GOVCAP.COM

January 16, 2019

Sheriff David Bertoni
Franklin County
907 W. Washington St.
Benton, IL 62812

Thank you for the opportunity to propose budgetary financing for the Franklin County Sheriff's Office for the purchase of Public Safety Technology Solutions. The following is submitted for your review and consideration.

LENDER:	Government Capital Corporation
ISSUER:	Franklin County, IL
FINANCING STRUCTURE:	Tax Exempt Lease Purchase Financing w/\$1.00 buyout
EQUIPMENT DESCRIPTION:	Zuercher Solutions with five years maintenance included
EQUIPMENT COST:	\$128,949.00
TERM:	60 MONTHLY PMTS
INTEREST RATE:	4.175%
PAYMENTS:	\$2,384.98
PAYMENTS BEGINNING:	March 30, 2019 and monthly thereafter

The above proposal is an expression of interest, subject to audit analysis and mutually acceptable documentation and is not a binding commitment. If funding occurs more than 14 days from proposal date, we reserve the right to index to the then current market.

Our finance programs are extremely flexible and our goal is total customer satisfaction. If you have any questions regarding other payment terms, frequencies or conditions, please call me at office (800) 561-0461, cell at 601-754-5951 or email at dc.greer@govcap.com.

Submitted by

DC Greer
Vice President
Government Capital Corporation

cc: Marti Litwiller - Zuercher Technology

Government Capital Corporation ("GCC") is providing the information contained herein for informational purposes only. In providing this information, GCC: (i) is acting for its own financial and other interests that may differ from yours; (ii) is not acting as your municipal advisor or financial advisor and has no fiduciary duty to you in connection with these materials; and (iii) is not recommending any action with respect to the information contained in this document.



Zuercher Suite Pricing

Zuercher Suite Standard Pricing

Software and Servers	Comments	Unit	Qty	Price	Total
Civil Core		Per Agency	1	\$ 5,000	\$ 5,000
Civil Core (Agency Site License)		Per Agency	1	\$ 1,512	\$ 1,512
Civil Advanced (Agency Site License)			1	\$ 504	\$ 504
Financial Core		Per Agency	1	Included	Included
Financial Core (Agency Site License)		Per Agency	1	Included	Included
Jail Core			1	\$ 20,000	\$ 20,000
Jail Core (Agency Site License)		Per Agency	1	\$ 13,256	\$ 13,256
Jail Advanced (Agency Site License)		Per Agency	1	\$ 4,419	\$ 4,419
Jail - LiveScan/AFIS Interface (Export)	Cogent		1	\$ 7,010	\$ 7,010
Jail - N-DEx Adapter (IB IEPD)			1	Included	Included
Jail - VINE Interface (Export)			1	\$ 5,505	\$ 5,505
Records Core			1	\$ 7,500	\$ 7,500
Records Core (Agency Site License)			1	\$ 7,500	\$ 7,500
Records Advanced (Agency Site License)			1	\$ 2,500	\$ 2,500
Records - IL Crime Reporting (UCR) Interface			1	Included	Included
Records - N-DEx Adapter (IA IEPD)			1	Included	Included
Reporting Core			1	Included	Included
Reporting Universal Interface Engine			1	Included	Included
Software and Servers Pre-Discount Subtotal					\$ 74,706
Software and Servers Discount					\$ (33,845)
Software and Servers Total					\$ 40,861
Services	Comments	Unit	Qty	Price	Total
Project Manager		Per Project	1	\$ 8,896	\$ 8,896
Configuration and Business Process Review (BPR)		Per Project	1	\$ 5,695	\$ 5,695
<i>1 round-trip anticipated</i>					
Training					
- Civil					
<i>2 round-trips anticipated</i>		Per Project	1	\$ 8,608	\$ 8,608
Data Conversion	EmergiTech RMS	Per Module	1	\$ 7,500	\$ 7,500
Data Conversion	EmergiTech JMS	Per Module	1	\$ 7,500	\$ 7,500
Services Total					\$ 39,789
TOTALS					
Software and Servers Total					\$ 40,861
Services Total					\$ 39,789
TOTAL					\$ 80,650
Recurring (Subscriptions & Maintenance)					
Maintenance & Support (Year 1)			1		Included
Maintenance & Support (Year 2)			1		\$ 11,206
Taxes are not included in the pricing.					